

Improving process and  
saving millions for hospitals  
through managed print services

# Health Care Exclusive

Leading health care systems  
choose AUXILIO

*"AUXILIO gives me the peace of mind that the entire print management program is handled reliably with great customer service. It's one big area that I don't have to worry about!"*

- Rick Nafis,  
CIO for Saddleback Memorial Medical Center

Because of the unique challenges of the hospital environment including the need for staff to be fully engaged in patient care, the flow of documents related to patient care and the need for Electronic Medical Record (EMR) readiness, AUXILIO is 100% focused on hospitals and health care systems. The operational environments of most hospitals are fast paced and extremely time sensitive. By placing staff on-site at your hospital, we are able to understand and respond to the specific and unique needs of health care professionals.

We build strategic partnerships that respond to your hospital's staffing challenges through our available on-site 24/7 Centers of Excellence teams of print management experts who integrate seamlessly into your hospital workforce. Our staff proactively seeks out new ways to add value to the operational efficiency of your hospital. From strategic management issues, to vendor management, to right sizing equipment fleets, to load balancing devices, changing toner cartridges or supporting your IT initiatives with technical assistance, we are at your staff's call, 24 hours a day, seven days a week, every day of the year.



# Vendor Independent

The right devices for the right solutions

Being vendor neutral is just one of the true benefits we deliver to our hospital-partners... and that is what gives you your first line of defense when it comes to obtaining the highest quality and best performing devices, for the lowest costs.

If you are like other busy hospital administrators wondering how many equipment vendors you pay and which hospital unit is buying what printer and copier supplies; or if trying to keep tabs on outdated equipment leases finds you searching for paperwork and asking why, you are not alone. Our expertise in health care managed print service strategies and vendor neutral status means you are guaranteed results with full accountability. We are proud to be the first and only health care exclusive, vendor independent managed print services provider in the country.

*"From a technical perspective, AUXILIO helps us manage our document procedures to the point that there is a cost-savings value that our company has benefited from. The integrated partnership between the hospital and AUXILIO provides best practice services for all of our print management processes."*

- Scott Raymond  
CIO, Orange Coast Memorial Medical Center

# Trusted Partnerships

Available on-site 24/7  
Centers of Excellence teams

AUXILIO focuses on five key areas most needed by hospitals:

- Volume / Paper Reduction
- Control Device Proliferation
- Budget Visibility / Cost Reduction
- Customer Service Excellence
- EMR Readiness

We are innovators and pioneers in building health care partnerships in the managed print services industry. No other company has the inside track on how best to help you and your hospital recover hidden costs that can be returned to delivering quality patient care. Customizing service and solutions – at no risk or upfront costs – for your unique challenges is the AUXILIO advantage.

First we uncover hidden costs and bring transparency into these critical business practice operations. Second, in partnership with you, new and customized intelligent solutions and strategies are put into place, all completely aligned to benefit you, your staff and your bottom line. The results are maximized savings and minimized inefficiencies. Our promise to you is to over-deliver on transforming and optimizing your hospital's print services, saving you money and your staff time and effort. Let's just say our goal is for you to work smarter, not harder.

*"AUXILIO's on-site resident team greatly increased my ability to deliver medical services. They bring emotional intelligence and augment our IT staff and deliver a high level of service to the entire staff. Marti is the best!"*

- Chris Butler,  
CIO for the Community Medical Center

*"AUXILIO has changed our culture in the way we view customer service."*

- Bob Carretta,  
Senior Vice President of Supply Chain  
Saint Barnabas Health Care System



# Guaranteed Savings

No upfront costs  
Predictable, fixed rates  
Savings upwards of 10 to 30%

AUXILIO blends health care managed print solutions, best business processes and financial expertise to help you contain costs in your hospital by managing the entire spend related to print production across the enterprise, including clinical devices. The process is very straightforward. Once your hospital contracts with AUXILIO, each expense related to all aspects of print production including labor, service, supplies and equipment become the responsibility of AUXILIO in what we call our "utilization model." Simply put: We determine your current rate per document (utilization rate) based on a very detailed audit of your financial situation and vendor relationships and guarantee savings of up to 30% fixed for the entire contract period.

*"We were able to significantly reduce our print volume and at the same time raise awareness of our hospital system's commitment to environmental sustainability through the AUXILIO 'think before you print' campaign."*

- Devin Cornwell  
Manager Technical Services at  
CPMC Sutterhealth

